

RBC Energy & Utilities Equity Team Click here for contributing analysts' contact information

January 4, 2024

# **Global Energy Best Ideas**

**Our view:** In December the RBC Global Energy Best Ideas List was down 0.1% compared to the iShares S&P Global Energy Sector ETF (IXC) which was flat and a hybrid benchmark (75% IXC, 25% JXI – iShares Global Utilities ETF) that was up 0.6% on a sequential basis. Since its inception in February 2013, the RBC Global Energy Best Ideas List is up 157.4% compared to the S&P Global Energy Sector ETF up 30.1%.

Total Return Comparison	December	2023	Inception
iShares S&P Global Energy (IXC)	0.0%	3.8%	30.1%
Hybrid Benchmark (75% IXC, 25% JXI)	0.6%	3.0%	44.3%
RBC Global Energy Best Ideas	-0.1%	8.3%	157.4%

December List Changes:	
Additions: NA	
Removals: NA	

RBC GLOBAL ENERGY BEST IDEAS LIST								
	Ticker	Rating <sup>1</sup>	Analyst	Mkt Cap (mn)	Date Added	Add Price	<b>Current Price</b>	Price Target
Integrated Energy								
ВР	BP-LON	OP	Borkhataria	£81,030	12/7/23	466p	472p	600p
Suncor Energy	SU-CA	OP	Pardy	C\$58,716	3/1/23	C\$45.86	C\$45.34	C\$51.00
Exploration & Production								
Obsidian Energy	OBE-CA	OP	Davis	C\$730	10/2/23	C\$11.18	C\$9.23	C\$14.00
Topaz Energy	TPZ-CA	OP	Davis	C\$2,806	11/1/22	C\$23.04	C\$19.42	C\$25.00
Diamondback Energy	FANG-US	OP	Hanold	\$28,668	12/7/23	\$146.48	\$160.17	\$180.00
Permian Resources Corporation <sup>2</sup>	PR-US	R	Hanold	R	R	R	R	R
ARC Resources	ARX-CA	OP	Harvey	C\$12,070	5/1/21	C\$7.73	C\$20.09	C\$26.00
Tourmaline Oil	TOU-CA	OP	Harvey	C\$21,029	1/1/20	C\$15.08	C\$61.71	C\$80.00
Canadian Natural Resources	CNQ-CA	OP	Pardy	C\$97,634	4/1/22	C\$77.41	C\$90.20	C\$94.00
MEG Energy	MEG-CA	OP	Pardy	C\$6,828	12/7/23	C\$23.66	C\$24.47	C\$31.00
Santos Limited	STO-AU	OP	Ramsay	A\$24,553	6/1/19	A\$6.74	A\$7.56	A\$8.25
Oilfield Services								
Pason Systems Inc.	PSI-CA	OP	Mackey	C\$1,288	12/7/23	C\$14.87	C\$16.08	C\$19.00
SLB	SLB-US	OP	Mackey	\$75,208	1/4/22	\$29.95	\$52.65	\$66.00
Aker Solutions	AKSO-NO	OP	McCulloch	NOK 20,730	10/2/23	NOK 43.20	NOK 42.12	NOK 52.00
Midstream								
AltaGas Ltd.	ALA-CA	OP	Kwan	C\$7,857	8/1/23	C\$26.03	C\$27.88	C\$32.00
Pembina Pipeline Corporation	PPL-CA	OP	Kwan	C\$25,271	9/1/22	C\$46.38	C\$46.00	C\$58.00
Archrock Inc.	AROC-US	OP	Scotto	\$2,378	12/7/23	\$14.24	\$15.24	\$18.00
Energy Transfer LP	ET-US	OP	Scotto	\$47,144	2/1/22	\$9.57	\$14.02	\$19.00
Utilities, Refiners, Infrastructure & Ren	ewables							
Neste Oyj	NESTE-FI	OP	Kerouredan	€ 24,461	11/1/23	€ 31.71	€ 31.80	€ 48.00
Northland Power	NPI-CA	OP	Ng	C\$6,030	12/7/23	C\$22.82	C\$23.76	C\$28.00
Superior Plus	SPB-CA	OP	Ng	C\$2,386	12/7/22	C\$9.82	C\$9.60	C\$15.00
PG&E Corporation	PCG-US	OP	Tucker	\$38,339	9/1/22	\$12.33	\$17.97	\$21.00

1-OP = Outperform. 2-This security is restricted pursuant to RBC Capital Markets policy and, as a result, its continued inclusion on the Global Energy Best Ideas List has not been reviewed or confirmed as of the date hereof.

Performance returns do not take into account relevant costs, including commissions and interest charges or other applicable expenses that may be associated with transactions in this Equity Best Ideas list. Past performance is not, and should not be viewed as, an indicator of future performance.

Source: RBC Capital Markets estimates, FactSet

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### **Investment Highlights**

Below, we provide a summary of our analysts' views on each Best Idea.

Aker Solutions (AKSO) Victoria McCulloch, Analyst (+44) 207 429 8530 victoria.mcculloch@rbcm.com

Rating: Outperform Current price: NOK 42.12 Price target: NOK 52.00

- Updated Subsea JV guidance. Aker Solutions, SLB and Subsea 7 completed a Subsea Joint Venture deal which combined SLB and Aker Solutions subsea production systems businesses in early 4Q23. The companies have not yet provided additional guidance since the deal was announced in August 2022, and given the growth in the offshore market since this time, we think it is likely that the guidance could be increased on completion, as detailed in our note. We anticipate updated guidance at 4Q results in early 2024. Aker Solutions' Subsea business quarterly revenues have increased ~55% with its margin increasing 270bps since 3Q22. Similarly, SLB's Productions Systems revenues have increased 8% since 3Q22 and contributed to strong margin growth. In a blue-sky valuation, based on \$4bn of revenues and higher margins of ~17% from FY23, we estimate the JV value could be in excess of \$6.5bn.
- Solid remaining order book. Aker Solutions has a remaining order book of ~\$7.7bn
  which, although lower margin than its subsea work, provides strong cashflow and
  earnings visibility, and should be trading higher than the implied <2x FY24E EBITDA
  in our view.</li>
- Capacity for special dividend. On completion, Aker Solutions expects to receive \$153m in cash and SLB shares worth \$306.5m (which have a ~180-day lock-up period). While no commitment has been made on the use of these proceeds, we think the company has a strong track record for maintaining a prudent balance sheet, paying dividends to shareholders and continues to emphasise in recent presentations that it is committed to "returning excess cash to shareholders". We estimate that the payout could be \$400m over the next two years in addition to regular dividends, while maintaining capacity for deals on its balance sheet.



AltaGas Ltd. (ALA) Robert Kwan, Analyst (604) 257-7611 robert.kwan@rbccm.com

Rating: Outperform Current price: CAD 27.88 Price target: CAD 32.00

- Positive messaging underpinned by Vern Yu's previous experience and vision for the future. We believe Vern Yu's first quarterly conference call as the new CEO laid the groundwork for future value creation with statements that support: (1) a focus on strengthening the base cash flows (i.e., increased contracting); (2) the pursuit of contracted and/or regulated growth on an equity self-financed basis; and (3) reducing leverage to 4.5x debt/EBITDA and possibly even lower.
- De-risking its cash flows should improve the valuation. AltaGas is committed to
  increasing the contribution from regulated and take-or-pay contracted assets (e.g.,
  increased tolling contracts for the LPG export business), locking in costs to enhance
  certainty (e.g., rail contract; VLGC time charters), and hedging residual commodity
  exposure as part of a disciplined risk management strategy. We believe reducing
  commodity exposure will improve the valuation that investors will apply to the
  overall business, and specifically the midstream assets.
- Numerous opportunities to grow EBITDA, earnings and cash flow. AltaGas possesses a combination of medium-sized growth opportunities (e.g., REEF joint venture, expansion of the Pipestone plant following the close of its acquisition), low capital intensity expansions and optimizations at the existing assets, and opportunities to increase returns at the regulated utilities, all of which should help support an attractive growth profile.
- Increasingly visible path to reaching its 4.5x debt/EBITDA target with the potential to go lower. With the improved line of sight to the completion of the Mountain Valley Pipeline (MVP) and management noting that it is a noncore asset sale candidate, we have a greater confidence in the company's ability to get to its 4.5x debt/EBITDA target in relatively short order. More importantly, we believe leverage needs to be closer to 4.0x debt/EBITDA and we are encouraged by statements made by the new CEO on the Q2/23 conference call, which opened the door to lower leverage.

RBC Capital Markets is acting as financial advisor to AltaGas Ltd (TSX: ALA) in respect to the acquisition of certain Pipestone Natural Gas Plants and Facilities from Tidewater Midstream and Infrastructure Ltd. (TSX: TWM) as press released on August 31st, 2023.



ARC Resources (ARX)

Michael Harvey, Analyst (403) 299-6998 michael.harvey@rbccm.com

Rating: Outperform Current price: CAD 20.09 Price target: CAD 26.00

- FCF generation ample. With a strong balance sheet and large M&A on hold (for now), the focus remains on Attachie development and RoC initiatives. ARC targets return of capital of 100% of its FCF via base dividend tied to earnings growth (now at \$0.76/share) and share buybacks. Production growth is not a specific target but rather an outcome of the most efficient way to execute projects (Sunrise, Attachie) paired with the Basin's capacity to absorb new product and is unlikely to exceed 5%. See our recent quarterly note here.
- Western Canada's largest Montney player. ARC's production base of circa 350,000 boe/d makes it what we view as a Montney Champion with top decile supply costs and deep project inventory. This benchmarks ARC as the largest Montney producer, third largest outright gas producer and sixth largest E&P by volume amid the WCSB producer landscape, with operated facilities network of ~1.5bcf/d second only to CNQ and TOU. See our notes here, here and here.
- Sanctioning of Attachie. Over the past year, ARX announced the formal sanctioning of the Attachie project, which is a \$740 million project expected to deliver roughly 40,000 boe/d (60% liquids) and on stream late in 2024. The \$740 million price tag includes the drilling of 39 initial wells, an electrified 90 mmcf/d gas plant, 25,000 bbl/d of liquids handling plus associated infrastructure. Roughly \$250-300 million of the total investment will be focused on 2023, with the balance in 2024. See our note here and here.
- LNG The key to long-term value creation. ARC's existing 2P reserve book contains sufficient resource to sustain an entire 2-train LNG project (1.8 bcf/d) for 10+ years, and when adding future drilling could increase to 40-50 years. Accordingly, the company should be viewed as a key supplier, or alternatively as a strategic asset for operators looking for vertical integration. The owners of LNG Canada now collectively hold enough product to support Phase 1 of the development (~1.8 bcf/d), but any expansion (Phase 2, +1.8 bcf/d) would need to be augmented. ARX signed a Memorandum of Understanding with the proposed Cedar LNG Project for a 20-year LNG supply agreement to send 200 mmcf/d of natural gas, which is expected to start in 2028/2029. ARX announced a 15-year LNG supply agreement with Cheniere Energy in the US Gulf Coast supplying 140,000 mmbtu/d of natural gas based on Dutch Title Transfer Facility (TTF) pricing starting in 2029. See our notes here, here and here.
- Attractive valuation. At current levels, ARX trades at 4.9x 2024E EV/DACF, roughly
  in line with North American Senior E&P peers at 4.5x. We argue that ARX should
  trade at a premium given what we view as the highest quality Montney portfolio and
  inventory depth, combined with robust FCF generation (\$1.1 billion in 2024E) and
  commitment to return capital to shareholders.



Archrock Inc. (AROC) Elvira Scotto, Analyst (212) 905-5957 elvira.scotto@rbccm.com

Rating: Outperform Current price: USD 15.24 Price target: USD 18.00

- Tight compression market. We continue to view the natural gas compression market as very tight, with no signs of abatement. Demand for incremental horsepower continues to outpace new unit availability with lead times for new builds remaining at more than one year. While historically a cyclical business with ebbs and flows in utilization and contract rates, the backlog of underserved demand and continued rising rates locked into contracts could prolong the current cycle. We believe only a major macro downturn would derail the current trends.
- Bookings extending into 2025. With the long lead times for new units, customers
  have been locking in future compression needs, which has resulted in fully booked
  2024 new build spend with bookings extending into 2025. Engine manufacturers
  appear to be taking a more disciplined approach to supplying the market with
  incremental horsepower, which has prevented immediate relief for the market and,
  in turn, any clear overbuild.
- Not directly impacted by commodity price fluctuations. Compression needs are
  driven by natural gas production volumes which are relatively stable and impacted
  less by commodity price fluctuations when compared to drilling activity. In addition,
  much of the operating focus area and assets are related to associated gas plays,
  which further dampens any sensitivity to natural gas prices.
- Horsepower will be needed to support Gulf Coast LNG export capacity. In addition
  to the existing production that needs compression horsepower, we expect demand
  will be buoyed by future natural gas production needed to support the growing
  liquefied natural gas export capacity on the Gulf Coast.
- Capital allocation. AROC utilizes both dividends and share repurchases to distribute capital to shareholders. AROC previously laid out a 2024 framework that includes 5% dividend growth with >2x coverage, lower year-over-year capex, and balance sheet improvements with a target leverage of 3.0-3.5x (~3.8x at 9/30/23), which should provide greater financial flexibility for more share buybacks (\$43.5MM remaining buyback capacity under its repurchase program as of 9/30/23).



### BP p.l.c (BP)

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Rating: Outperform Current price: GBp 472 Price target: GBp 600

- Strategic reset to allow for higher returns. BP's strategy update in early 2023 outlined plans to hold the core business more stable, while renewable generation growth was de-emphasised on the low carbon front, in favour of areas with greater competitive advantage (hydrogen, biofuels, CCS). On the surface, the investment case appears closer to US peers, and should continue to help narrow the valuation discount versus US peers.
- Shareholder returns remain attractive. BP intends to return at least 60% of its surplus free cash flow to shareholders via buybacks over time, in addition to its dividend. We see BP returning ~10% to shareholders in 2024 via dividends and buybacks.
- Trading remains a differentiator. While trading earnings have come in below expectations in recent quarters, our recent analysis showcased that while the earnings are more opaque in nature, looking at the trend over the last several quarters, we note that there appears to be a rateable portion of trading earnings each quarter, which may be underappreciated by the market. With commodity volatility likely to continue into 2024, we think trading adds another leg to the upside optionality for the company.
- Catalysts on the horizon. We believe Murray Auchincloss, former CFO and current interim CEO, is likely to be confirmed as permanent CEO in the coming months and see the confirmation as an important symbolic step to show that the ship is steady. Elsewhere, we see the credit rating upgrade that BP is seeking as a when, not if, for the company and having crunched the numbers, expect this to be an early 2024 event (note that Fitch recently upgraded BP's rating). With both these potential catalysts on the horizon, we believe risk-reward is set up more positively for BP and with sentiment having turned much more negative recently, see an attractive opportunity for investors.
- Attractive relative valuation in our view. Following weak 2Q and 3Q results, we've seen limited downgrades to consensus estimates, and with the shares underperforming peers, BP trades on EV/DACF multiple discount relative to both European and global majors in 2024-25E, for a higher FCF yield.



### **Canadian Natural Resources (CNQ)**

Greg Pardy, Head of Global Energy Research (416) 842-7848 greg.pardy@rbccm.com

Rating: Outperform Current price: CAD 90.20 Price target: CAD 94.00

- Globally distinguished. Canadian Natural Resources' management committee structure and shareholder alignment are unique factors which distinguish the company globally. CNQ's long-life, low-decline portfolio—anchored by low sustaining capital—affords the company with superior free cash flow generation throughout the cycle.
- Impressive shareholder returns. CNQ's shareholder returns policy revolves around a net debt floor of \$10 billion. The company is currently allocating 50% of its free cash flow (after dividends and base capital) towards share repurchases, with the balance (less strategic growth capital/acquisitions) earmarked for debt reduction. Once CNQ's net debt falls to \$10 billion the company will allocate 100% of its free cash flow as incremental returns to shareholders. This could come in the form of further base dividend growth, accelerated share repurchases and/or special/variable dividends. Free cash flow will be defined as adjusted FFO less dividends and total capital expenditures in the year (excluding A&D). To the extent that the company's net debt rises above \$10 billion, it would revert to its prevailing 50/50 policy. We think it is important to point out that CNQ has never cut its common dividend, which has grown at a CAGR of circa 21% over the past 24 years. The company's common share dividend sits at an annualized rate of \$4.00 per share.
- **Strong alignment.** CNQ has no CEO. Instead, the company is stewarded by a management committee. This group meets weekly, and oversees all matters ranging from marketing, finance, ESG, operations and technology amongst others.
- ESG—lots of progress. CNQ has established a GHG emissions reduction target of 40% of total corporate absolute Scope 1 and 2 GHG emissions by 2035 (vs. a 2020 baseline). Not to be overlooked, CNQ also continues to make progress towards its initiatives with respect to the Oil Sands Pathways to Net Zero Alliance. CNQ also continues to target a 50% reduction in North American E&P (including thermal insitu) methane emissions by 2030 (vs. 2016), and a 40% reduction in both thermal insitu fresh water usage intensity and mining fresh river water usage intensity by 2026 (from a 2017 baseline).

### **Diamondback Energy (FANG)** Scott Hanold, Analyst (512) 708-6354

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Rating: Outperform Current price: USD 160.17 Price target: USD 180.00

- Management has built a solid Permian Basin position with a deep inventory of liquids-rich development opportunities. The company is one of a few that have amassed a combination of quality assets, strong economic growth, minerals ownership, and infrastructure, which collectively help to provide a competitive advantage. We estimate a 4-5 year inventory at current capital efficiency and well productivity, but there is an overall inventory that exceeds 15 years.
- We believe FANG has one of the lowest cost structures in the basin and a corporate cash flow break-even (including dividend) that is among the best in the industry at near \$40/bbl (WTI). This also produces top-tier cash margins.
- Flexible shareholder returns pivots between variable dividends and stock buybacks to optimize shareholder value. The return strategy comes in the form of fixed dividends, variable dividends, and stock buybacks. The weighting between dividends and buybacks is largely predicated on where FANG stock trades. Management's opportunistic strategy is geared to utilize buybacks when FANG shares are below its mid-cycle valuation (\$60-65/bbl WTI), which we think is \$150-160/share.



### **Energy Transfer (ET)**

Elvira Scotto, Analyst (212) 905-5957 elvira.scotto@rbccm.com

Rating: Outperform Current price: USD 14.02 Price target: USD 19.00

- Expansive and integrated asset footprint. ET's expansive asset footprint can benefit
  from crude oil, natural gas and natural gas liquids production growth across various
  basins, including the Permian Basin. Importantly, ET's asset base can provide
  integrated wellhead to water services and can allow ET to benefit from commodity
  price dislocations across the value chain. ET continues to focus on high-return
  growth projects that expand its asset base as well as acquisitions that enhance and
  further integrate its assets.
- Exposure to Permian Basin. ET has one of the largest asset footprints in the Permian Basin with ~3Bcf/d of processing capacity that has significant acreage dedication and over 1MMBpd of Permian NGL takeaway capacity to Mont Beliveau that is expandable. ET also provides crude oil takeaway from the Permian Basin and its Texas intrastate natural gas pipeline system provides optionality. ET is evaluating other Permian Basin natural gas takeaway solutions. Importantly, ET's integrated system can provide producers with solutions across the value chain (processing, fractionation, transportation and exports).
- Strong free cash flow generation and solid balance sheet. ET is currently trading at a free cash flow yield of ~13% based on our 2025 estimates. ET has used its excess cash mostly to reduce its leverage (leverage of ~3.6x based on our calculations at 9/30/23 vs its targeted 4.0x-4.5x). ET will continue to invest in high-return projects, which more recently have been shorter cycle, although longer-cycle accretive projects such as additional export and downstream opportunities remain on the table. In addition, we expect ET to continue to evaluate accretive, leverage neutral (or better) acquisitions.
- Attractive yield and returning more cash to unitholders. Given its strong free cash
  flow generation, balance sheet and distribution coverage, ET intends to return more
  cash to unitholders primarily through distribution increases. ET currently trades at a
  9% distribution yield and targets annual distribution growth of 3-5%, which we
  believe provides an attractive return proposition. In addition, ET noted that once
  leverage dropped below 4x Debt/EBITDA, management would consider unit
  repurchase as another option to return more cash to unitholders.



#### MEG Energy (MEG)

Greg Pardy, Head of Global Energy Research (416) 842-7848 greg.pardy@rbccm.com

Rating: Outperform Current price: CAD 24.47 Price target: CAD 31.00

- **Solid All Around.** MEG is our favorite intermediate producer given its capable leadership team, solid operating performance, balance sheet deleveraging via absolute debt reduction, and rising shareholder returns.
- Ongoing Debt Reduction. MEG has made significant progress when it comes to deleveraging its balance sheet, with direct implications on shareholder returns. The company has set its net debt floor at US\$600 million, opening the door to increasing shareholder returns.
- Accelerating Shareholder Returns. At its current debt levels, MEG is allocating 50% of free cash flow towards shareholder returns, with the balance earmarked for ongoing debt reduction. Achieving its US\$600 million net debt floor will unlock the next wave of shareholder returns, which will see 100% of free cash flow returned.
- Multi-Year Growth Strategy. MEG's near-term operating plan includes the
  installation of a third processing train at its central processing facilities to increase
  its Christina Lake facility's productive capacity from 110,000 bbl/d currently to
  125,000 bbl/d. The company will allocate C\$100 million each year over the 2024-26
  time frame towards this initiative, with the incremental production benefit expected
  toward the end of 2026.
- WCS Beneficiary. As a pure-play oil sands investment, MEG is poised to benefit from
  the structurally tighter WCS geographical spreads that TMX will afford, which should
  take place as the pipeline expansion moves into service in 2024. Over 80% of the
  company's blend sales will have tidewater access once TMX is in service, given the
  company's capacity to ship 100,000 bbl/d to the US Gulf Coast (on a preapportionment basis) via its committed capacity on the Flanagan South and Seaway
  pipeline systems and an additional 20,000 bbl/d of contracted capacity on TMX.

#### Neste Oyj (NESTE FI)

Erwan Kerouredan, Analyst +44 20 7029 0855 erwan.kerouredan@rbccm.com

Rating: Outperform
Current price: EUR 31.80
Price target: EUR 48.00

- Attractive valuation and superior positioning. Neste trades below 11x FY24E PE, towards the bottom end of its historical average, which looks undemanding to us given Neste's potential to generate significant premiums on a very favourable SAF offtake market over the next 18 months. Neste's competitive advantage is supported by production capacity in place and a moat in the feedstock space, which should command a premium.
- Looking ahead we see a few catalysts: 1) Policy related mandate changes. These could impact the investment case positively or negatively, but we expect the general trend to be higher renewable fuels mandates over time, and see SAF mandates being enforced in several countries. 2) Dividend policy (update likely on 4Q23). On the 3Q23 call Neste CFO provided additional details to his yet-to-be disclosed competitive dividend policy, including on the comp side. As has been the case in the past, dividend policy updates could be announced on 4Q results (8th Feb). 3) SAF ramp and margin accretion (update expected in 1H24). If SAF is highly margin-accretive (which is our view), this should be clearly reflected in a stronger guidance for the quarter ahead. With SAF sales now ramping up through 1H24, we expect commentary to highlight the potential margin accretion through the year.



### **Northland Power (NPI)**

Nelson Ng, Analyst (604) 257-7617 nelson.ng@rbccm.com

Rating: Outperform Current price: CAD 23.76 Price target: CAD 28.00

- Growth locked in through 2027. We believe the company is in an advantaged position relative to peers with three fully funded projects that should generate ~\$600 million of EBITDA and ~\$200 million of FCF (CAFD) on completion (2025-27), which is equivalent to roughly 50% and 60% of the management's 2023 EBITDA and FCF guidance, respectively. With financial close achieved on all three projects, the developments are fully funded, significantly de-risked, with fixed interest rates, hedged currency exposure, and the vast majority of construction costs are fixed. Pursuing incremental growth opportunities would be entirely discretionary.
- Contracted or regulated portfolio provides good cash flow visibility. The company
  has an attractive portfolio of contracted or regulated renewable and gas-fired power
  generation facilities, and a regulated utility in Colombia. We estimate that in 2023,
  offshore wind will contribute ~50% of Northland Power's EBITDA, and increasing as
  the projects under construction (Poland and Taiwan) are completed (2026/27).
- More value will be recognized as construction milestones are achieved. We believe
  that the market is giving very little value to the company's investment in the three
  projects under construction (two offshore wind and one battery storage). We expect
  the market to gradually recognize more value for the projects as the company
  achieves construction milestones.

#### **Obsidian Energy (OBE)**

Luke Davis, Analyst (403) 299-5042 luke.davis@rbccm.com

Rating: Outperform Current price: CAD 9.23 Price target: CAD 14.00

- Peace River growth plan offers differentiated SMID-cap model. Obsidian has plans
  to ramp production to 50,000 boe/d, with Peace River volumes driving growth from
  6,600 boe/d currently to 24,000 boe/d by 2026. Obsidian holds 500 sections in the
  fairway and has identified 309/560 Bluesky/Clearwater locations, of which 129/70
  locations will be drilled by 2026, reiterating the long-life nature of Obsidian's Peace
  River assets. Obsidian expects its Light Oil portfolio's FCF generation to support
  Peace River development through 2024-25, though the team expects its Peace River
  assets will be self-funding by 2026.
- Focused on operational sustainability, cash cost improvements. Obsidian has
  worked to mitigate controllable cash costs (i.e. excluding royalties/taxes) in recent
  years through refinancing outstanding debt, renegotiated leases, and streamlining
  operations to improve corporate sustainability. Obsidian's operations are mostly
  mature and come with generally higher operating costs, above oil-weighted peers
  on average. We note that the company is taking steps to address this going forward
  and believe that future multilateral development drilling is expected to improve
  capital efficiencies.
- Healthy balance sheet and RoC with significant tax pool balance. We forecast Obsidian will carry \$278/\$246 million in net debt at year-end 2024E/25E, while maintaining flexibility to return capital to shareholders in the context of management's Peace River growth plan. Additionally, we forecast \$12 million in share buybacks in 2024E. On top of this, we note that Obsidian holds roughly \$2.4 billion in tax pools as at Q3/23, with \$1.9 billion being immediately deductible and offering 10 years of tax coverage at US\$75/bbl WTI.



Pason Systems Inc. (PSI) Keith Mackey, Analyst (403) 299-6958

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Rating: Outperform
Current price: CAD 16.08

Price target: CAD 19.00

- Diversified footprint drives revenue growth above US rig count. We expect Pason's
  revenue and EBITDA to outpace the US rig activity in the longer-term. The company's
  strong market share across various North American and International operators
  leaves it relatively less exposed to supply chain challenges, labour shortages, and
  regional softness, in our view.
- Longer-term growth opportunity in well completion space. Pason's recent acquisition of Intelligent Wellhead Systems (IWS) provides an opportunity for Pason to apply its competencies in land drilling to well completions. We believe the completion market (fracking) offers a long-term growth opportunity that could rival that of its drilling operations. To put it into context, PSI's NAM drilling business generates about \$300MM revenue annually. At a 30-35% EBITDA margin, IWS could add about \$100MM of EBITDA, or \$6-7/share based on current trading multiples. Recent growth trends have been encouraging as IWS's FY23 revenue of \$45MM has grown \$22MM y/ y, a pace we expect to continue through 2025.
- Net cash balance sheet reduces downside risk and provides optionality. At 3Q23, the company had \$178MM (\$84MM on a proforma basis) cash and short-term investments on its balance sheet, with no funded debt, which we believe provides flexibility for strategic uses and/or increased shareholder returns. In 2024, our FCF estimate maps to a 21% margin of revenue and an 8% FCF yield.
- **Favourable relative valuation.** Pason historically has traded at a 3.4x EV/EBITDA premium to land drilling peers (1.2x-1.4x current). We continue to see value in Pason shares as the company demonstrates strong margins, free cash flow, and financial returns.

#### Pembina Pipeline Corporation (PPL)

Robert Kwan, Analyst (604) 257-7611 robert.kwan@rbccm.com

Rating: Outperform Current price: CAD 46.00 Price target: CAD 58.00

- Positioned to benefit from higher WCSB production. Whether it be uncontracted capacity or within its contract structures that blend minimum take-or-pay levels with fee-for-service upside as volumes grow, we expect Pembina to benefit from growing gas and liquids volumes in the Western Canada Sedimentary Basin (WCSB). Further, growing volumes could result in contract extensions and/or incremental new contracts that support Pembina's base business and/or underpin new expansion projects.
- Free cash flow generation after all capex and dividend payments provides a range
  of capital allocation opportunities. In 2022, the company prioritized share buybacks
  with the strategy going forward focused on creating balance sheet optionality by
  reducing leverage. Lower debt levels should position the company to pursue a widerange of growth initiatives on an equity self-funded basis.
- Solid base of business with a commodity kicker. Pembina's guardrails target over 80% of EBITDA coming from fee-based revenues, primarily underpinned by take-orpay or cost-of-service contracts, which underpin the dividend. As upside optionality, Pembina's Marketing division can benefit from leveraging its asset base to take advantage of various commodity spreads.

**Permian Resources Corporation (PR)** 

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### PG&E Corporation (PCG)

Shelby G. Tucker, Analyst (212) 428-6462 shelby.tucker@rbccm.com

Rating: Outperform Current price: USD 17.97 Price target: USD 21.00

- Continued reduction of wildfire risk. The company continues to execute on its
  wildfire mitigation plan. Mitigation actions include system hardening,
  undergrounding, vegetation management, enhanced powerline safety settings and
  public safety power shutoffs.
- Steep discount not warranted given CA wildfire protections limit financial risk. We
  believe the Wildfire Fund provides meaningful protections against financial liabilities
  associated with wildfires. While it seems the market remains apprehensive around
  the mechanics of the fund, we believe the multi-turn discount is overly punitive
  when considering the financial risks associated with a catastrophic fire.
- PG&E slowly rebuilding trust. While the name remains overly-sensitive to headlines, we have also seen a meaningful shift in tone from media and stakeholders. We believe this is a result of PG&E's continued efforts to engage stakeholders and communities and we are encouraged by positive signals from the CA legislature and regulator.
- Robust capex plan drives earnings growth. PG&E expects above-average rate base
  growth at a 9% CAGR. Growth opportunities come from system hardening,
  undergrounding, electrification opportunities and other wildfire mitigation
  investments. Management targets 2% O&M reductions should act to help offset
  customer bill increases.

#### Santos Limited (STO)

Gordon Ramsay, Analyst +61 3 8688 6578 gordon.ramsay@rbccm.com

Rating: Outperform Current price: AUD 7.56 Price target: AUD 8.25

- Santos LNG portfolio provides attractive long-term cash flows, with a balance of oil linked contracts and Asian spot JKM LNG pricing.
- PNG LNG (STO 39.9% post Kumul sale). Santos has executed a binding sales agreement for the sale of 2.6% of PNG LNG to Kumul Petroleum Holdings Ltd for US\$576m cash and assumption of US\$169m in project debt that will reduce its project stake to 39.9%. Santos has further granted Kumul a call option to acquire the remaining 2.4% for US\$524m (includes proportionate project debt) on or before 30 June 2024. If Kumul does not take up the option, we see potential for an alternate buyer to emerge and we favor a Japanese buyer.
- Capital management is based on at least a 40% payout of FCF from operations (excludes major growth) per annum and additional returns from asset divestments. Over the June 2023 quarter, Santos completed its US\$700m on-market buyback program and has confirmed buybacks will be assessed on a 12-monthly basis. We see the sale of PNG LNG equity helping to drive future capital management (enhanced final dividend / buyback). In addition, once Barossa and Pikka Phase 1 commence production, Santos Board intends to consider increasing returns to at least 50% of FCF.



### SLB (SLB)

Keith Mackey, Analyst (403) 299-6958 keith.mackey@rbccm.com

Rating: Outperform Current price: USD 52.65 Price target: USD 66.00

- Leading size, scale, geographic reach. SLB's size, scale, geographic diversification, and exposure to new energy sources leave it favorably positioned under prevailing industry trends, in our view. We believe SLB is well-positioned to benefit from the next leg of growth in International markets. International short and longer cycle investment is increasing, led by Latin America, the Middle East, and key offshore basins.
- Digital evolution to drive financial results. Growing contribution from the Digital and Integration business line should drive margin accretion over time. Integrated digital platform adoption also improves revenue stability and provides competitive advantage as the E&P industry increasingly embraces efficiencies. Over time, we believe the reduced capital intensity should drive improvement in the company's financial metrics.
- International upcycle: less nascent. SLB is well-positioned to benefit from the next leg of growth in International markets. In 3Q23 SLB's y/y North American revenue increased 6%, while International grew 12%, led by Middle East, and offshore. The company noted the Middle East is set to lead growth with this cycle characterized by the region's plans to add oil and gas productive capacity.
- Potential for long-term valuation accretion. We believe SLB's exposure to a large addressable New Energy market should drive accretion to its valuation multiples over time. Key target markets include: carbon capture, hydrogen, geothermal, critical minerals, and energy storage.
- See our latest SLB note here.



#### Suncor Energy Inc. (SU)

Greg Pardy, Head of Global Energy Research (416) 842-7848 greg.pardy@rbccm.com

Rating: Outperform Current price: CAD 45.34 Price target: CAD 51.00

- New leadership in place. On February 21, Suncor announced Rich Kruger as its new President & CEO. The new leadership change became effective as of April 3, 2023. We know Rich well from his days at Imperial Oil and we are pleased that Kris Smith will remain in a leadership role with Suncor as he plans to take the reins as CFO—laying a clear CEO succession path in our minds. We are also pleased that former CFO, Alister Cowan, remained with the company to provide advisory services until the end of 2023 to ensure a smooth transition.
- Fort Hills Acquisition. Suncor Energy's recent acquisition of the remaining 31.23% working interest in Fort Hills for \$1.468 billion provides the company with additional long-life, physically integrated bitumen supply to maximize the utilization of its U1/U2 upgraders at Base Plant following the end of the Base Mine life, expected in the early- to mid-2030's. Suncor could be picking up a maximum of \$500 million of tax pools with the transaction, which adds 61,000 bbl/d of bitumen production capacity and 675 million barrels of proved + probable (2P) reserves to its existing oil sands portfolio.
- Shareholder Returns. The company is currently allocating 50% of excess funds flow to share repurchases, with the balance earmarked for ongoing debt reduction. Upon reaching \$12 billion of net debt, Suncor will then boost its share repurchases to 75% of excess funds. Suncor's net debt (company definition) sat at \$13.9 billion (including lease liabilities of \$3.2 billion) as of September 30.
- 2024 Budget. Suncor's 2024 budget pointed towards mid-point production of 790,000 bbl/d in the context of mid-point capital spending of \$6.4 billion (excluding capitalized interest of approximately \$350 million). The company's capital program reflects both sustaining and economic capital, including capital towards mining fleet upgrades at Fort Hills and Base Mine, the replacement of Upgrader 1 coke drums at Base Plant, the completion of the Base Plant co-generation project, and the continued development of the West White Rose and Syncrude Mildred Lake West Mine Extension projects.



Superior Plus (SPB) Nelson Ng, Analyst

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Rating: Outperform Current price: CAD 9.60 Price target: CAD 15.00

- Strategic acquisition expands business into CNG/RNG/H2. The \$1.05 billion Certarus acquisition (closed at the end of May 2023) ticks many of the boxes with respect to having a strategic and complementary fit (reduces seasonality and provides opportunities to cross sell propane), is double-digit accretive to distributable cash flow per share and has a strong organic growth profile, while also reducing the company's leverage. The business exceeded management expectations in H1/23, leading to an increase in 2023 guidance. Please click here for our note covering the transaction.
- Focused on organic growth. Management reiterated that organic growth opportunities at Certarus is the priority, and M&A is secondary. We estimate that the company can deploy capital into Certarus at ~4x EBITDA, compared to capital deployed into M&A at ~6-7x (post synergies). Management expects to deploy \$120 million into capex at Certarus in 2023. We view buybacks as an additional attractive avenue for deploying some capital because it could be more accretive than M&A and can be implemented at a faster pace.
- Attractive capital return economics. Due to the strong demand for mobile storage units (MSUs), Certarus has pricing power and targets \$250k/MSU of EBITDA annually, and management expect tailwinds will drive EBITDA closer to \$285k/MSU in 2023. We estimate that the cost of a MSU, plus the supporting infrastructure (e.g., compressors and de-compressors), totals ~\$1 million, equating to a 3-4x EBITDA investment multiple (3-4 year payback period). In comparison, we estimate that Superior Plus' propane acquisitions are at a post synergies EBITDA multiple of 6.0-7.5x.



### **Topaz Energy (TPZ)**

Luke Davis, Analyst (403) 299-5042 luke.davis@rbccm.com

Rating: Outperform Current price: CAD 19.42 Price target: CAD 25.00

- Diversified royalty model with a natural gas tilt. Topaz's 2023E/24E/25E production profile remains 70%/69%/69% gas-weighted. Topaz is supported by some of the top operators in the WCSB. Notably, Tourmaline Oil has outlined a 5-year plan in NEBC Montney that is estimated to increase Topaz's regional volumes from 6,800 boe/d in 2022 to over 10,000 boe/d by 2028 (13% 8-year CAGR). Topaz's Deltastream acquisition (note here) has positioned the company as the top Clearwater exposed royalty co by volumes, now holding 52% of pro-forma OOIP at Marten Hills and Nipisi. The team anticipates averaging 2,850 bbl/d of total Clearwater production in 2023, exceeding 3,000 bbl/d by 2024E. The royalty business model is insulated from industry cost inflation, providing margin stability.
- Resilient infrastructure model. Topaz holds working interests in six facilities backed by long-term take-or-pay commitments, a contracted interest in a portion of Tourmaline's third-party revenues, and a 50% interest in three water/oil facilities. In 2023, Topaz closed an acquisition of a non-op interest in Tamarack's Wembley gas plant and oil battery, on a 15-year, fixed take-or-pay contract and recently announced the acquisition of a 7% West Nipisi GORR on 20,000 acres alongside a planned natural gas gathering system (expected completion in late 2024). Topaz's infrastructure portfolio is expected to generate \$70 million in 2024E revenue (84% FCF margin), covering roughly 40% of the dividend. Infrastructure portfolio growth remains an area of focus with management targeting a long-term 50-50 EBITDA split between the infrastructure and royalty business.
- FCF allocation balanced between RoC and debt reduction. Topaz increased its annual dividend by 3% to \$1.24/sh (~6% dividend yield) with Q2/23 results following its Wembley gas plant acquisition; we estimate a 64%/61%/52% effective payout ratio in 2023E/24E/25E. The company balances its RoC program with continued deleveraging efforts, with our forecasts suggesting roughly \$35 million in post-dividend FCF from Q4/23 through Q4/25E.



**Tourmaline Oil (TOU)** 

Michael Harvey, Analyst (403) 299-6998 michael.harvey@rbccm.com

Rating: Outperform Current price: CAD 61.71 Price target: CAD 80.00

- Canada's top gas producer. Tourmaline is Canada's #1 natural gas producer, positioned to return meaningful capital to shareholders while also delivering a 7% production volume growth CAGR conceptualized within the current plan. Additionally, the company's top-quartile cost base position it as a low-cost producer amid the current E&P landscape. See our most recent quarterly note here.
- High quality asset base, with North Montney driving the growth. TOU's 5-year plan now includes development of its Northern Montney asset Conroy pushing corporate volumes to 720,000 boe/d by 2028. TOU expects Conroy to grow to ~100,000 boe/d in two tranches, with volume additions set to roughly coincide with the startup of LNG Canada Phase 1 (see more on the Montney here). The plan incorporates capex spend of roughly half of forecasted cash flows, leaving meaningful capacity for RoC programs. Last year, TOU added to its Deep Basin portfolio by acquiring Bonavista Energy providing ~60+ mboe/d of inorganic growth that will only require maintenance capital.
- Well timed Cheniere export deal. Our RBC base estimates incorporate '24 JKM pricing of ~US\$13.77/mmbtu, which equates to annual cash flow (marketing revenue) of ~\$440 million from the contract meaningful considering the contract represents only 6% of TOU's 2024E natural gas volumes. We estimate a US\$1 increase in JKM pricing to result in roughly C\$50-55 million of incremental after-tax cash flow in 2024. See our note here.
- Return of capital with the vast majority of FCF to be returned. Our outlook calls for
  two base dividend increases in 2024 (to \$1.20/share annualized) plus an additional
  \$1.25/sh in special dividends. On current strip pricing, TOU is expected to generate
  \$1.0-1.5 billion of FCF in 2024 (or about \$1.8 billion at the RBC Deck).



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The RBC Capital Markets Global Energy Best Ideas List highlights our Research Analysts' highest conviction names across the global energy sector at the time of their addition into the list. Our objective is to highlight individual stocks that are expected to outperform the iShares Global Energy ETF (IXC) and a hybrid benchmark with a weighting towards the iShares Global Utilities ETF (JXI).

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- We will include only stocks on which we have research coverage.
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Note: Total return data for the list as well as relevant indices are from Bloomberg and FactSet.



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